



**Gross Rent Projection  
Gulf Units**

| <u>Season</u>        | <u>Dates</u> | <u>Base Rate</u> |
|----------------------|--------------|------------------|
| Winter *             | 1/1 - 3/5    | \$ 1,300         |
| Early Spring         | 3/6 - 3/12   | \$ 2,200         |
| Spring Break - Early | 3/13 - 3/26  | \$ 3,700         |
| Spring Break - Peak  | 3/27 - 4/9   | \$ 4,800         |
| Late Spring          | 4/10 - 5/14  | \$ 3,500         |
| Early Summer         | 5/15 - 5/28  | \$ 5,100         |
| Peak Summer          | 5/29 - 7/2   | \$ 6,500         |
| 4th of July          | 7/3 - 7/9    | \$ 6,900         |
| Peak Summer          | 7/10 - 8/6   | \$ 6,500         |
| Late Summer / Fall   | 8/7 - 9/24   | \$ 3,400         |
| Fall Break           | 9/25 - 10/15 | \$ 3,600         |
| Late Fall            | 10/16 - 11/5 | \$ 2,800         |
| Winter Holidays      | 11/6 - 12/31 | \$ 2,500         |

| <u>Weeks Available</u> | <u>Projected Weeks Booked</u> | <u>Projected Gross Income</u> |
|------------------------|-------------------------------|-------------------------------|
| 9                      | 4                             | \$ 5,200.00                   |
| 1                      | 1                             | \$ 2,200.00                   |
| 2                      | 2                             | \$ 7,400.00                   |
| 2                      | 2                             | \$ 9,600.00                   |
| 5                      | 3                             | \$ 10,500.00                  |
| 2                      | 2                             | \$ 10,200.00                  |
| 5                      | 5                             | \$ 32,500.00                  |
| 1                      | 1                             | \$ 6,900.00                   |
| 4                      | 4                             | \$ 26,000.00                  |
| 7                      | 4                             | \$ 13,600.00                  |
| 3                      | 3                             | \$ 10,800.00                  |
| 3                      | 1                             | \$ 2,800.00                   |
| 8                      | 2                             | \$ 5,000.00                   |

\* Included at snowbird monthly rate / 4 weeks

52

34

**\$ 142,700.00**

Please note that projections are based on prevailing market conditions as of April 1, 2021 analysis.

Revenue projections are subject to market fluctuations that are beyond our ability to perfectly predict.

Revenue projections are based on full availability. Owner use will effect revenue potential.

Projections are based on updated units in good repair that present well in photographs. We can assist with feedback on how you can optimize your unit's rent potential.



**Gross Rent Projection**  
**Pool Units: D, G, Ground Floor & End Units**

| <u>Season</u>      | <u>Dates</u>  | <u>Base Rate</u> | <u>Weeks Available</u> | <u>Projected Weeks Booked</u> | <u>Projected Gross Income</u> |
|--------------------|---------------|------------------|------------------------|-------------------------------|-------------------------------|
| Winter             | 1/1 - 3/5     | \$ 1,200         | 10                     | 2                             | \$ 2,400.00                   |
| Early Spring       | 3/6 - 3/12    | \$ 1,600         | 1                      | 0                             | \$ -                          |
| Spring Break       | 3/13 - 4-9    | \$ 3,000         | 4                      | 3                             | \$ 9,000.00                   |
| Late Spring        | 4/10 - 5/14   | \$ 2,000         | 5                      | 2                             | \$ 4,000.00                   |
| Early Summer       | 5/15 - 6/11   | \$ 2,900         | 4                      | 3                             | \$ 8,700.00                   |
| Peak Summer        | 6/12 - 7/2    | \$ 4,000         | 2                      | 2                             | \$ 8,000.00                   |
| 4th of July        | 7/3 - 7/9     | \$ 4,000         | 2                      | 2                             | \$ 8,000.00                   |
| Peak Summer        | 7/10 - 8/13   | \$ 4,000         | 5                      | 5                             | \$ 20,000.00                  |
| Late Summer / Fall | 8/14 - 9/24   | \$ 1,800         | 6                      | 3                             | \$ 5,400.00                   |
| Fall Break         | 9/25 - 10/15  | \$ 2,200         | 3                      | 3                             | \$ 6,600.00                   |
| Late Fall          | 10/16 - 10/29 | \$ 1,600         | 2                      | 1                             | \$ 1,600.00                   |
| Winter             | 10/30 - 12/31 | \$ 1,200         | 8                      | 1                             | \$ 1,200.00                   |
|                    |               |                  | 52                     | 27                            | \$ 74,900.00                  |

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**Gross Rent Projection  
Pool Interior E/F Units**

| <u>Season</u>      | <u>Dates</u>  | <u>Base Rate</u> | <u>Weeks Available</u> | <u>Projected Weeks Booked</u> | <u>Projected Gross Income</u> |
|--------------------|---------------|------------------|------------------------|-------------------------------|-------------------------------|
| Winter             | 1/1 - 3/5     | \$ 1,050         | 10                     | 2                             | \$ 2,100.00                   |
| Early Spring       | 3/6 - 3/12    | \$ 1,250         | 1                      | 0                             | \$ -                          |
| Spring Break       | 3/13 - 4-9    | \$ 2,600         | 4                      | 3                             | \$ 7,800.00                   |
| Late Spring        | 4/10 - 5/14   | \$ 1,500         | 5                      | 3                             | \$ 4,500.00                   |
| Early Summer       | 5/15 - 6/11   | \$ 2,700         | 4                      | 3                             | \$ 8,100.00                   |
| Peak Summer        | 6/12 - 7/2    | \$ 3,600         | 2                      | 2                             | \$ 7,200.00                   |
| 4th of July        | 7/3 - 7/9     | \$ 3,600         | 2                      | 2                             | \$ 7,200.00                   |
| Peak Summer        | 7/10 - 8/13   | \$ 3,600         | 5                      | 5                             | \$ 18,000.00                  |
| Late Summer / Fall | 8/14 - 9/24   | \$ 1,800         | 6                      | 3                             | \$ 5,400.00                   |
| Fall Break         | 9/25 - 10/15  | \$ 2,200         | 3                      | 3                             | \$ 6,600.00                   |
| Late Fall          | 10/16 - 10/29 | \$ 1,500         | 2                      | 0                             | \$ -                          |
| Winter             | 10/30 - 12/31 | \$ 1,200         | 8                      | 1                             | \$ 1,200.00                   |
|                    |               |                  | 52                     | 27                            | <b>\$ 68,100.00</b>           |

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